

# INDUSTRY BRIEFING SEMINAR

hosted by the IRISH FUNDS INDUSTRY ASSOCIATION



IRISH FUNDS  
INDUSTRY  
ASSOCIATION

**Friday, 14<sup>th</sup> March 2008**

New York Athletic Club, 180 Central Park South,  
New York, NY 10019-1562

**08.30 – 09.00: Registration/Tea & Coffee**

**09.00 – 09.20: Introduction and Opening Remarks**

**Deirdre Power, Deloitte & Chair, IFIA and Gary Palmer, IFIA**

**09.20 – 10.05: QIF - Product and Regulatory Developments**

Recognising the requirement for speed to market of a flexible product structure, in February 2007 IFSRA, the Financial Regulator revised the authorisation process for the Qualifying Investor Fund, QIF. This session will review the first 12 months of the new revised process and discuss the next phase of activity and regulatory developments which are being progressed to provide a truly regulated flexible product with the necessary speed to market.

**Panel to include: Michael Jackson, Matheson Ormsby Prentice; Michael Barr, A & L Goodbody; Joe Gavin, LK Shields and Donnacha O'Connor, Dillon Eustace.**

**10.05 – 10.30: Developments in Tax Treaty Negotiations**

This presentation will provide an update on the activities and consideration of the OECD informal consultative group on the taxation of Collective Investment Vehicles.

**Pat Wall, PricewaterhouseCoopers & Member of OECD Working Group on Tax Treaties.**

**10.30 – 11.00: Coffee Break**

**11.00 – 11.30: Tax Issues**

This session will discuss recent tax developments as they have and will impact on Investment Funds while also considering tax efficient solutions to minimise withholding taxes and other tax exposures for both Irish and offshore funds. To enhance treaty access and reduce tax exposure the panel will consider the use of Irish funds and Irish SPVs while also discussing the impact of European Court of Justice cases e.g. Denkvit and how they will impact Irish funds. Other issues to be considered will be the impact of FIN 48 on tax risk generally in funds and the draft EU proposed directive on VAT for financial services.

**Panel to include: Deirdre Power, Deloitte; Donal O'Sullivan, Ernst & Young; Ted McGrath, KPMG; Sean Murray, Dillon Eustace and Pat Convery, PricewaterhouseCoopers.**

**11.30 – 11.45: Developments in the European Funds Industry**

Since the publication in mid 2005 of the EU Commission's Green Paper on Asset Management, there has been significant activity to prepare for the future development of the European marketplace and product offering. This session will provide an update on the current considerations regarding the UCITS environment, private placement and open ended real estate funds.

**Panel to include: Fionán Breathnach, Mason Hayes & Curran and Hilary Griffey, Maples & Calder.**

**11.45 – 12.40: UCITS – Product and Regulatory Developments**

Following the domestic transposition of the Eligible Assets Directive and the Hedge Fund Indices Guidelines, this session will discuss the changing regulatory environment for UCITS funds; IFSRA's amended Notices and Guidance Notes, the evolution of the UCITS product, what products are being structured as UCITS including 130/30 funds.

**Panel to include: Ambrose Loughlin, McCann Fitzgerald; Kevin Murphy, Arthur Cox; Tara O'Reilly, William Fry and John Donohoe, Carne Global Financial Services.**

**12.40: Seminar Ends**